



Support to an Enabling Business Environment for MSMEs Development & Financial Inclusion



Financial Inclusion Policies and Innovative MSME Financing in the South Med

Operationalizing Policies: Practitioners
Perspective – The Case of Egypt

Brussels, December 1 - 2, 2022





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Dr Ahmed Abd Elgawad

الهيئة العامة للرقابة المالية

Executive Director, MSMEs Financing Regulatory نبني الجسور لا الحواجز

Financial Regulatory Authority - FRA



Financial Regulatory Authority — FRA , 2009

Regulator for Non Banking Sector in Egypt



- ☐ Regulate Capital Market / Insurance Market / Non-banking Finance Markets
- Non-banking Finance Markets (Leasing, Factoring, Microfinance, SME Finance, Mortgage , Consumer Finance).
- ☐ FRA Very Active member of IOSCO, FRA chairman is the Vice-Chairman of IOSCO.
- ☐ FRA member in IOPS.



Overview of the MSMEs Financing Sector in Egypt – Non Banking Sector

- o Microfinance Law no 141/2014.
- o FRA Regulations / Consumer Protection Principles
- o MSMEs Financing Law no 201/2020.
- o MFIs Licensed (19) / NGOs Licensed (1021)...... > **3600** Outlets.
- o MF Portfolio Size EGP 37 Billion (USD1.55 B)/3.9 Million beneficiary (60% Women).
- o Individual Lending 87% & Group Lending 13%.
- o Nano- loans portfolio size EGP 17 Million (USD 750 K) / 31 K beneficiary.
- o SMEs Financing Companies Licensed (2) / NGOs Licensed (1)...... > **360** Outlets.
- o SMEs Portfolio Size EGP1.5 Billion (USD 62 Million) /1570 beneficiary.
- o Digital Transformation (Total Disbursement and Collection) > EGP 10 Billion / Q.



Bottlenecks'/Key Challenges

From Operational Perspective

☐ Pushing the appropriate outreach.

☐ Digital Lending (DFS).

From Regulatory Perspective

☐ Responsible Finance /MF.

☐ Pushing and Enhancement SMEs Finance.





Reforms Needed for the Development of MSMEs Financing Sector in Egypt – Non Banking Sector

☐ Issuing the regulation for implementing E-KYC / E-Contract/ E-Signature ..etc.

☐ Gender Gap for SMEs Financing.





Support needed at Regional level through Exchange of Practice

- ☐ Innovative financing tools/Instruments for SMEs Financing .
- ☐ IFRS 9 Practices for Microfinance.
- ☐ Dealing with Gender Gap for SMEs.
- ☐ Green Approach for Microfinance & SMEs.





The Egyptian case, which supports the ISSB and prepares the market for smooth adoption to the new standard

- ☐ FRA took an unprecedented and proactive step towards sustainability and climate-related disclosures by making those regulations compulsory, given specific criteria.
- ☐ FRA Decrees adopt the TCFD regulations, which is the baseline of the ISSB Climate Disclosures.
- ☐ The ESG Regulation was based on WEF matrix, among other international frameworks.
- ☐ Using international frameworks in designing FRA's sustainability-related ease the transition of the Egyptian non-banking to adopt the ISSB disclosures.





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Long-term objectives: interlinkages between voluntary and compliance markets?

- □ **Voluntary carbon markets** open the door to many that could not trade in the compliance systems across different regions, which presents an excellent opportunity for future interlinkages.
- ☐ As the challenge to reduce carbon dioxide emissions grows, both mandatory and voluntary compliance markets will evolve.
- ☐ What is necessary is a reliable platform that all market participants, whether compulsory or voluntary, must use to manage credit origination and trading activity.
- ☐ In this regard, the **EGX** is mandated **to create** this platform to create a trusted and comprehensive market that bolsters **VCMs** in the regions.









